

Managing People to PERFORM



MANAGING WITH PI

Our **Managing People to Perform** workshop gives participants the tools and perspectives they need to develop increased self-awareness and a thorough understanding of what drives their day-to-day management behaviors. In addition to securing a firm grasp of their own management styles, an expert PI facilitator will help them identify the behavioral styles of their direct reports.

Participants will leave the workshop with:

- An “at-a-glance” team summary of behavioral styles
- A Manager’s Scorecard that highlights gaps in management techniques that may inhibit employee performance
- A detailed *Personal Action Plan*



We trained about 40 managers and a number of them told me it was the best training they have ever attended. They found it to be applicable to their job and immediately usable!

*- Tina Cloer, CEO
The Children’s Bureau*



Gain scientific insights into how each team member:



COMMUNICATES



DELEGATES



PROBLEM SOLVES



MAKES DECISIONS



RESPONDS TO PRESSURE



ADAPTS TO CHANGE



TAKES ACTION + OWNERSHIP



LISTENS AND INFLUENCES



TAKES RISKS



Kinsey Management, LLC
www.kinseymgmt.com
(713) 298-3215
info@kinseymgmt.com



PROFESSIONAL
SERIES

MANAGING

People to Perform

INSIDE THE WORKSHOP

This fast-paced workshop includes a diverse set of learning and development activities including a case study, personal reflection exercises, group discussions, and the creation of detailed action plans.



WHO SHOULD ATTEND?

Front-line managers, supervisors, and directors responsible for maximizing the business performance of their teams will benefit from this workshop. In addition, anyone who has the responsibility of directing employee efforts – or advising others who do – should strongly consider attending.

The Managing People to Perform workshop begins with “**What Drives People?**” as an introduction.

This workshop is just one of four Professional Series Workshops offered by The Predictive Index.

Find out more today at
www.predictiveindex.com



Kinsey Management, LLC
www.kinseymgmt.com
(713)
info@kinseymgmt.com